## WAH SUN HANDBAGS INTERNATIONAL HOLDINGS LTD: THE MA FAMILY FLOATS OFF ITS PRIZE POSSESSION

**But Not Before, Taking Some Lovely Lolly** 

Exactly, eight days before the publication and dissemination of the Global Offering Prospectus of Wah Sun Handbags International Holdings Ltd (), a \$HK20-million dividend was declared and awarded to Wah Sun International Holdings Ltd (), a company, domiciled in the **B**ritish **V**irgin **I**slands (**BVI**), being the Controlling Shareholder of Wah Sun Handbags International Holdings Ltd.

Wah Sun International Holdings Ltd is owned, beneficially, by five members of the Ma Family, all of whom live in the Hongkong Special Administrative Region (HKSAR) of the People's Republic of China (PRC) and all whom are the Executive Directors of Wah Sun Handbags International Holdings Ltd, Code: 2683, Main Board, The Stock Exchange of Hongkong Ltd.

The \$HK20-million dividend is equivalent to a little more than 36 percent of the Net Profit Attributable to Shareholders of Wah Sun Handbags International Holdings Ltd in respect of the Financial Year, ended March 31, 2017.

## The Initial Public Offering (IPO) Of Wah Sun Handbags International Holdings Ltd

Wah Sun Handbags International Holdings Ltd pitched its Global Offering Prospectus on January 10, 2018.

The Company Offered 100 million, one-cent Share at the Indicative Offer Price Per Share, ranging from a low of \$HK1.00 to a high of \$HK1.38.

Investors of the HKSAR were invited to subscribe to 10 million Shares and 90 million Shares were reserved for select International Investors.

However, prior to the ink, having dried on the Global Offering Prospectus, Management had obtained commitments from four Cornerstone Investors – three corporations and one individual – that, in aggregate, had agreed to subscribe for 30 million Shares; and, this number of shares formed part of the Public Offering.

On the assumption that the Offer Price Per Share is struck at the midpoint of the Indicative Offer Price Per Share, being \$HK1.19, Management anticipates that it will net about \$HK79 million from the IPO.

The net proceeds from this cash-call are intended to be utilised for the following purposes, according to Pages 265 through to 266 of the Global Offering Prospectus:

- Approximately, 45 percent of the net proceeds, that is about \$HK35.60 million, 'will be used for expansion of our production facilities in Cambodia';
- Approximately, 15 percent of the net proceeds, that is about \$HK11.90 million, 'will be used for establishing a product development team in Cambodia to cater for the expansion in production facilities in Cambodia, including hiring of technical staff and/or procuring necessary equipment for the new Cambodia product development team';
- Approximately, 10 percent of the net proceeds, that is about \$HK7.90 million, 'will be used for upgrading existing software and hardware of the Dongguan Factory and Cambodia Factory, such as purchasing ERP (Enterprise Resource Planning) software and RFID (Radio Frequency Identification) system and expanding our IT (Information Technology) teams to maintain and manage our IT system;
- Approximately, 10 percent of the net proceeds, that is about \$HK7.90 million, 'will be used for refurbishment of the existing showroom, workshop and ancillary office in Hong Kong, our Dongguan Factory and Cambodia Factory';
- Approximately, 10 percent of the net proceeds, that is about \$HK7.90 million, 'will be used for installing showrooms in our production bases in Dongguan and Cambodia'; and,
- Approximately, 10 percent of the net proceeds, that is about \$HK7.90 million, 'will be used for general working capital'.

The Business Of Wah Sun Handbags International Holdings Ltd

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