

**FAST RETAILING COMPANY LTD;
THIS IS A FAST-MOVING, CLOTHING RETAILER
WITH A LONG STRING OF INTERNATIONAL SUCCESSES**

The largest clothing retailer of the Asian Pacific Region has come to the Hongkong Special Administrative Region (HKSAR) of the People's Republic of China (PRC), seeking a Secondary Listing of Depository Receipts (DRs) on the Main Board of The Stock Exchange of Hongkong Ltd.

The company is the Japanese giant, Fast Retailing Company Ltd (), which soon will be known by Stock Code 6288.

Fast Retailing, which is listed on The Tokyo Stock Exchange, will, if all goes well, list its DRs by Introduction. It is not pitching an Initial Public Offering in order to raise funds.

The Company is going through the legal motions of this Introduction for the following purposes, it is stated in its Introduction Document:

'We believe that a secondary listing on the Hong Kong Stock Exchange will enable us to achieve the following purposes:

- 1 to offer Hong Kong investors the opportunity to invest in Hong Kong dollar denominated securities of our Company;*
- 1 to demonstrate our commitment to, and focus on, Asia; and*
- 1 to further improve our exposure to investors and customers in the rapidly growing Asian market including China.'*

Fast Retailing is claimed to have captured about 2.20 percent of the Asian Pacific clothing market which, at the last count, was worth about \$US444.80 billion (about \$HK3,469.44 billion).

The Company was founded in 1963 by Mr Hitoshi Yanai (), the father of the present Chairman, President and Chief Executive Director, Mr Tadashi Yanai ().

Mr Tadashi Yanai is considered one of the wealthiest men in Japan, today.

The Company has been listed on The Tokyo Stock Exchange since 1997.

The Company's trade name is '**UNIQLO**', a name that is well known and respected, internationally, for its clothes.

Since its incorporation, Fast Retailing has established a very material trading empire, stretching from Japan to Russia.

Page 93 of the Introduction Document lists the Company's stores, presently operational, internationally, and those new stores that are on the drawing board:

	<u>As at August 31</u>		<u>November 30</u>	<u>August 31</u>
				2014
	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2013</u>
				<u>(Estimated)</u>
UNIQLO Japan.....	843	845	853	856
Directly-operated.....	822	824	834	837
Large-scale.....	129	147	177	190
Standard.....	693	677	657	647
Employee-franchise.....	21	21	19	19
UNIQLO International.....	181	292	446	512
China.....	80	145	225	251
Hong Kong.....	15	16	18	19
Taiwan.....	1	17	37	42
South Korea.....	62	80	105	115
Singapore.....	5	7	12	13
Malaysia.....	2	5	10	12
Thailand.....	-	4	10	13
Philippines.....	-	1	6	10
Indonesia.....	-	-	1	2
Australia.....	-	-	-	-
United Kingdom.....	11	10	10	10
United States.....	1	3	7	17
France.....	1	2	3	4
Russia.....	3	2	2	4
Germany.....	-	-	-	-
UNIQLO Total.....	1,024	1,137	1,299	1,368
				1,495'

Ironically, in September of 2006, Fast Retailing made a pass at Giordano International Ltd () (Code: 709, Main Board, The Stock Exchange of Hongkong Ltd), obviously with a view to taking over a large slice of the equity of that company, but its brief overtures came to naught.

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