## TIANGONG INTERNATIONAL COMPANY LTD: ONE HAS TO STUDY THE COMPANY'S PROSPECTUS, VERY CAREFULLY, IN ORDER TO UNDERSTAND THE NITTY-GRITTY

The next time that one hears the term, *'creative accounting'*, the company's name of Tiangong International Company Ltd should accompany this special nomenclature.

**TARGET** (), always, thought the chutzpah was a term, reserved for people of the Jewish persuasion: Now this medium knows better.

Tiangong International Company Ltd () (Code: 826, Main Board, The Stock Exchange of Hongkong Ltd) went public in the Hongkong Special Administrative Region (HKSAR) of the People's Republic of China (PRC) on July 13, 2007, when it made a Global Offering of 130 million, one-cent (US) Shares at \$HK6.36 per Share.

The Profit and Loss Accounts, termed as being, '*Combined Income Statements*', located at Appendix I-6 of the Prospects, was given as follows:

	Financial Year, Ended December 31			Three Months, Ended March 31			
	2004	2005	2006	2006 (Unaudited)	2007		
	All Figures Are Denominated In Renminbi'000 (except where otherwise specified)						
Revenue	841,913	1,094,711	1,303,987	248,880	384,035		
Cost Of Sales	(689,728)	(900,321)	(1,054,147)	(197,772)	(309,377)		
Gross Profit	152,185	194,390	249,840	51,108	74,658		
Gross Profit Margin*	18.08 percent	17.76 percent	19.16 percent	20.54 percent	19.44 percent		
Other Income	374	1,327	30,066	174	8,606		
Distribution Expenses	(21,843)	(26,749)	(30,940)	(4,768)	(8,739)		

Administrative Expenses	(25,061)	(29,614)	(42,652)	(8,276)	(14,168)
Other Expenses	(3,716)	(6,176)	(8,496)	(2,723)	(682)
Results From Operating Activities	101,939	133,178	197,818	35,515	59,675
Financing Expenses	(27,932)	(39,748)	(56,424)	(12,532)	(14,864)
Net Financing Costs	(25,257)	(36,197)	(50,707)	(11,087)	(14,301)
Share Of Losses Of An Associated Company	(1,537)	(4,841)	Nil	Nil	Nil
Profit Before Income Tax	75,145	92,140	147,111	24,428	45,374
Income Tax Expense	(25,449)	(33,255)	(50,507)	(9,614)	(584)
Net Profit Attributable to Shareholders	49,696	58,885	96,604	14,814	44,790
Net Profit Margin*	5.90 percent	5.38 percent	7.41 percent	5.95 percent	11.66 percent
		Attributal	ble To:		
Equity Holders Of The Company	40,861	47,940	91,729	12,326	44,495
Minority interests	8,835	10,945	4,875	2,488	295
	49,696	58,885	96,604	14,814	44,790

\* These are **TARGET**'s calculations

It looks impressive ... except when analysed, carefully.

At Appendix I-9, under 'Investing Activities', it is clearly stated that, in the 2006 Financial Year, the Company booked a credit of 19,392,000 renminbi, being 'Proceeds from Sale of Other Investments'.

Had it not been for this little windfall, the Net Profit Attributable to Shareholders for the 2006-Year would have been reduced to about 77,212,000 renminbi instead of 96,604,000 renminbi.

Reverting to the 2005-Year, there was another, one-off item, named 'Net cash inflow from turning an associate into a subsidiary'.

The amount of money that was credited to the Profit and Loss Account in respect of this matter was 31,709,000 renminbi.

Without that little piece of creative accounting, the Net Profit Attributable to Shareholders for the 2005-Year would have dropped to 27,176,000 renminbi.

What does the above mean?

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